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CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

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SECURITY INFORMATION

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(FOR KEY SEE REVERSE)

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as a result of the recent reversal of economic policy, the DIAs were no longer responsible for the organization of import and export in East Germany.

2. [] the DIAs had failed to balance import and export requirements in accordance with the five year plan. All the DIAs had, of course, been able to import their full quota, at least of soft goods, but were unable to dispose of all the goods available for export; for this trained businessmen were needed. 50X1-HUM
3. It has now been decided to entrust the actual export negotiations to the enterprises which produced the goods; in other words a reversal to the practice of capitalist countries. The DIAs would still be required to allocate the import and export requirements to the factories and plants within the general framework of the five year plan.
4. [] this was a major reversal of policy, and [] it would be interesting to see if the individual firms fared any better than had the DIAs as far as export was concerned. 50X1-HUM

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